Robert V. Hale II, Esq.
Vice President, Providian Financial Corp.
San Francisco
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International Privacy Compliance: Enterprise Challenges and Observations

- Privacy Risk Management Elements:
 - Training
 - Enforcement
 - Audits
 - Review, updates and maintenance
 - Public Relations
 - Corporate Communications

Training

- Privacy Policies
 - Business partners and vendors should actually understand your privacy policy.
 - Written testimonials and covenants may not suffice.
- Make sure your employees, business partners and other key parties know their responsibilities, as well as they role they serve in the company's privacy program.

Enforcement

- Contracts
- Physical Security
 - Typically overlooked in favor of system security.
 - Acxiom (credit bureau) had a server stolen last year.
 - Consider:
 - Locks on the doors
 - Alarms and Guards
 - Segregation of Work Areas
 - Employee Screening
 - Fire Suppression
 - Electrical Power Interruption

- Enforcement (Cont.)
 - Presence
 - Have employees of your company on-site at the vendor.
 - Third Parties
 - Consider retaining specialized third parties to supervise security at each of your vendors.

Audits

- Risk-Based
 - One size does not fit all.
 - Your privacy program must aim to expand or contract audit activity to the level of risk presented.
 - A shot-gun approach can appear as a red flag to outside parties.

Review, update and maintenance

- Policies (all locations)
- Procedures

Public Relations

- Marketplace Sensitivities
 - Customer Stress Levels Increasing:
 - Aftershocks of the bubble-burst
 - Nest-egg depreciation
 - Unemployment
 - Viruses, hacks, worms, spam
 - Identity theft
 - Erosion of public confidence resulting from corporate governance crisis
 - Lingering fear of terrorism, war and global instability

Public Relations (cont.)

- Regulation
 - U.S. legislators are expected to expand regulation of off-shore information sharing in the coming year.
 - Develop a strategy for managing customer expectations.
 - Have a Q&A ready and train your representatives for addressing customer concerns.
- Breach simulation

Corporate Communications

- Industry Sensitivities
 - Consumer concerns and regulatory issues have brought about enhanced risk management practices, internal controls and data privacy practices.
 - Gramm-Leach-Bliley
 - Patriot Act
 - Sarbanes-Oxley
 - Basel 2
 - Increased focus on operational risk management practices
 - Heightened awareness of business resiliency issues

Corporate Communications (cont.)

- On-going executive sponsorship, prioritization and focus
- Strategic Planning
 - Business Decisions
 - Businesses must consider cost and ability to conduct on-going risk management in making the decision to expand into new international markets.